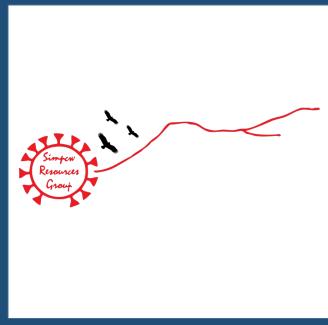
### Simpcw Resources Group





- 6580 Dunn Lake Road, PO Box 1287, Barriere BC, VOE 1E0
- 250-434-2356
- www.simpcwresourcesgroup.com

### Mission & Vision

#### The Purpose of Simpcw Resources LLP (SRLLP)

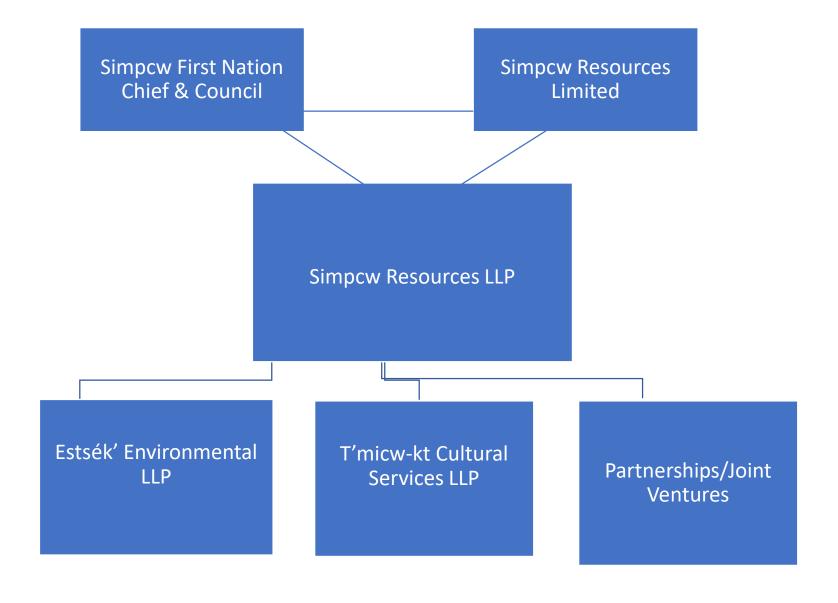
Is to help create a community that fosters respect, pride and selfsufficiency using sustainable and environmentally responsible methods that honour the culture of Simpcw First Nation.

#### **Guiding Principles:**

- Preservation of Simpcw Culture & Heritage
- Maintaining a balance between economic development and resource sustainability
- Control over business risk respecting that we are a community organization
- Provide a healthy environment for economic and social benefit for the people of SFN

Simpow Resources LLP expects those we do business with to respect the Vision, Mission and Guiding Principles of SRLLP and SFN.

### **Governance & Businesses**



### Partnerships and Joint Venture Relationships

Simpow Resources LLP has entered into Joint Venture partnerships or Letters Of Intent to capitalize on the guaranteed opportunities as identified within the MBA for TMEP:

- Simpcw Ledcor LLP
- Opus Stewart Weir (WSP)
- Surespan
- Strad Energy
- Securiguard
- TSÉTSK'WEM' MANAGEMENT SERVICES (ATCO Structures & Logistics)
- Pioneer Trucking
- The Crossing Company
- 3-D Line Locating
- Cyclone Hydro-Vac
- Prairie Creek Energy Services
- Cross Country Infrastructure
- Cool Creek Energy
- Yellowhead Helicopters
- First Response Inc

## SRLLP Role within the Mutual Benefit Agreement (MBA)

Simpcw First Nation (SFN) has appointed SRLLP as the responsible coordinator (Coordinator) for the development and implementation of the business opportunities initiatives related to the Trans Mountain Expansion Project as outlined in the MBA. Business Opportunities awarded under the MBA must be awarded through the Coordinator.

The Coordinator, working in cooperation with SFN is responsible for:

- developing and maintaining a registry of Simpcw Businesses interested in obtaining Business Opportunities for the Project;
- assisting Simpcw Businesses in obtaining pre-qualification status for specific scopes of work related to the Project;
- ensuring Simpcw Businesses are made aware of requests for proposals and assisting in coordinating the submission of bids by Simpcw Businesses; and
- working with Trans Mountain Corporation to facilitate the exchange of information and ensure the processes set out in the MBA are carried out.

## UPDATES FOR SIMPCW FN MEMBERS ON TMEP OPPORTUNITIES

As the TMEP project moves through the approval process, opportunities for SFN members will be identified and listed on the SRG website through a secure portal or link (under development) that is accessible for community members only.

Individual SFN members are encouraged to register with SRLLP. With the expected opportunities, various businesses are contacting SRLLP in search of employees. These businesses could include:

- SFN entrepreneur owned
- SRLLP
- SRLLP joint venture partners (i.e.: ATCO)
- Trans Mountain Corporation
- TMEP General Construction Contractors (i.e.: Ledcor)

SRLLP currently uses the ARMS database to register individual members. This includes contact information and areas of interest/experience. There are currently over 105 community members registered on this database.

## SUPPORT FOR SIMPCW FN MEMBERS ON TMEP OPPORTUNITIES

If a SFN member has interest in further developing themselves as an entrepreneur, SRLLP could assist in this process by providing the following:

- Assistance in determining actual project need
- Assistance in determining practicality of opportunity
- Assistance in determining potential entrepreneur partnerships
- Assistance in determining if opportunity need is filled or at capacity

### EXPECTED INDIVIDUAL TIMEP OPPORTUNITIES

- Camp attendants, culinary support & maintenance
- Camp assembly & decommissioning
- Trades
- Equipment operators
- Labour
- Level 1 security guards
- OFA 3 first aid attendants
- Hazard tree assessors & fallers
- Professional services
- Administration support

- Environmental support
- Aboriginal monitors
- Camp maintenance services
- Other (posted as identified)

# SRLLP Involvement in Trans Mountain Expansion Project

SRLLP is currently involved in the following activities associated with the Trans Mountain Expansion Project:

- Maintain/Update Simpcw Business Directory
- Simpcw Member Employment Training Courses
- Liaison with Trans Mountain Corporation and General Construction Contractors
- Coordinate and respond to pre-qualification and RFP requests
- Evaluate and manage risk associated with business opportunities
- Actively market and promote Simpcw Business capacity

### SRLLP Business Opportunity Hierarchy

SRLLP business opportunities are conducted according to this hierarchy:

- 1. Complete with existing SRLLP resources and partnerships if business opportunity is within SRLLP scope of services.
- 2. SRLLP acquires additional resources to expand SRLLP scope of services to deliver business opportunity.
- 3. SRLLP requests additional resources from Simpcw Business Registry and ARMS database to expand SRLLP scope of services to deliver on business opportunity.
- 4. SRLLP tenders potential business opportunity to qualified Simpcw Businesses as the opportunity is outside SRLLP scope of services
- 5. SRLLP passes on business opportunity as it is outside of SRLLP and Simpow Business scope of services.

### SRLLP Tender Evaluation Process

In situations where a request for proposal is competitive, SRLLP employs a Tender Evaluation Process that is evaluated by SRLLP senior staff including a Management Committee member. Proposal scores are based on:

- Completeness
- Price
- Completion of similar projects (last 5 years)
- Financial Capacity
- Safety
- Simpcw Business (demonstrated control and decision making by a Simpcw Member or entity)

### SRLLP Contract Award Requirements

For both TMEP and upcoming SRLLP pipeline maintenance (PLM) contracts, SRLLP will be following MBA clause 5.1.2:

For the purposes of this Agreement, "Simpcw Business" means a sole proprietorship, partnership, not for profit cooperative, or a limited partnership operating independently or in a joint venture alliance, consortium or combination thereof:

- (a) which has greater than fifty percent (50%) beneficial ownership held by one or more of Simpcw, a Simpcw Member, or a combination thereof; or
- (b) which is controlled by any one or a combination of Simpcw or a Simpcw Member, and where "controlled by" or "control" means the ultimate decision making power for dealing with or voting on material business for such business entity.

Further, TMC will perform audits to ensure MBA clause 5.1.2 is being met in contracting opportunities.

Currently the PLM contract with SRLLP is under a 3 year contract with approximately 2 years remaining on the term. SRLLP will be preparing and releasing this opportunity within 3 months of contract ending date providing the current situation remains the same.

Individuals or Simpcw Businesses that wish to become registered as part of the Simpcw Business Registry or Aboriginal Resource Management System (ARMS) database please feel free to contact SRG:

#### **Questions?**

- 6580 Dunn Lake Road, PO Box 1287, Barriere BC, VOE 1E0
- Phone 250-434-2356
- www.simpcwresourcesgroup.com
- Email: careers@simpcwresourcesgroup.com